

E Newsletter



From the Editor

Welcome to the first edition of our Planit E newsletter.

Planit has made the move to electronic newsletters so that all our articles are accessible by our customers via our website which gives you another way to access technical information on the product that you use.

We plan to produce these newsletters on a Bi-Monthly basis and all newsletters are then posted on our web site.

If you have any questions or want any further help, please don't hesitate to contact our technical support team on (02) 9544 8815 or support@au.planit.com.

Cheers, Louise Clarke

Editor

E Newsletter



What you see is what you get

Fear of change is a basic human instinct. So every business owner has the right to think carefully before altering processes that have served them well over a long period of time.

Planit understands that making large changes can be daunting and that's what sets us apart from our competitors.

Cummins Joinery, based in Sydney, is a heartening example of how extensive interaction between ourselves and clients help us to ease the technical and financial fears involved in moving from panel saw operated manufacturing plant into a fully computer numerically controlled (CNC) environment.

CNC offers a fantastic utilisation of software, reduces job times, increases occupational health and safety levels for employees and overall allows room for expansion.

Cummins is beating all its clients' time constraints by driving production with Cabinet Vision software supplied by us and its new MultiCam CNC cutting machine.

The company produces kitchens, products for bathroom renovations, school maintenance items (lockers, etc), and other commercial and residential items and has placed great emphasis on Planit's commitment to ongoing technical support.

Managing Director of the company, Mr Geoffrey Cummins, said it is very clear that since Cabinet Vision was deployed to the company's production processes, it has provided better yields, higher profits, faster job times, and has helped its staff to become upskilled in this dynamic part of the manufacturing industry.

"Before we made the decision to completely run our production on Cabinet Vision and CNC machinery, we were a lot more hands-on in the factory and although effective in the way we ran our business, it was very labour-intensive with cutting being performed on panel saws," said Mr Cummins.

"We looked at buying new machinery such as the latest panel saws and associated equipment, but purchasing a new panel saw would have been exactly the same price as equipping ourselves with CNC technology driven by powerful manufacturing software.

"It was at this point, we made our decision to upgrade technologies and Cabinet Vision has made a massive difference to our production rate and has now allowed us to think about more expansion."

E Newsletter



Since putting Cabinet Vision throughout the business, Cummins has seen that its production operators can leave the CNC machine unattended (something that was not possible with saws) which allows them to take care of other tasks.

"The new set-up has basically halved the amount of labour time on each job," said Mr Cummins. "We get maximum yield out of all blank sheets, we get maximum dollar returns on all the material and we produce far less waste.

"The irony is that we have had Cabinet Vision for quite some time, but we were only using it for point-of-sale purposes.

"But Planit gave us all the technical support we needed. It was so clear just how much can be gained from moving into this software driven technology which allows us so much more scope to grow our business and gain new markets.

"CNC machines are only going to run as well as the software that drives them, & Cabinet Vision is powerful and relatively easy to use so we gained excellent results from the word go.

"Even though Cabinet Vision is slightly more expensive than other software on the market, it runs our production processes with high efficiency.

"The software lends itself to all sorts of work and currently we have expanded into cutting of staircases and other difficult items. The system will auto select a tool etc, yet still allows manual override when required."



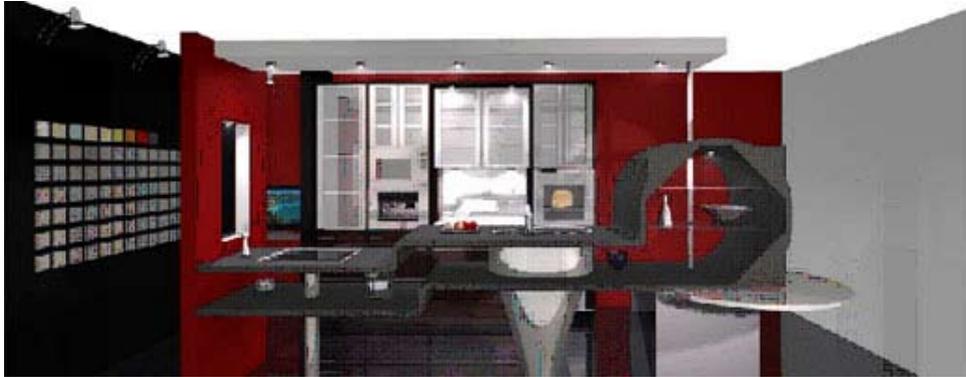
E Newsletter



E Newsletter



Design Competition



Images kindly supplied by Peta Fitzgerald of A Mizfitz Productions –Fusion Design Software.

If you have a design you would like to feature in the Planit Newsletter, please email the picture to: sales@au.planit.com

A bottle of wine or champagne will be awarded to the winner which will be drawn bi-monthly for each issue of the newsletter.

All winners during the year will go into a draw to win their company 1 Year's FREE support at the end of the year.

Please note: Planit may use any featured designs for marketing.



New recruit looks beyond our traditional markets



It is a compliment to us when a new employee can make his way from a market competitor primarily because he believes in our efforts to provide extensive technical backup to clients.

Sladjan Jovic joined Planit primarily because the company is viewed in Australia and New Zealand as arguably the only supplier of this type of software that provides extensive technical backup to its user base.

And with his skill and market experience we are confident of not just going out to existing markets but also making major incursions into other areas where our software would be a benefit.

Sladjan has absorbed a lot of technical knowledge and will be taking this outside the immediate sphere of cabinet making and woodworking.

Two industries in which he is confident of making inroads are the boat building industry (which is thriving in Queensland, Tasmania and Western Australia) and the stone cutting, shaping and engraving sector.

"There is a big challenge ahead, but I wouldn't be joining the company, unless I thought it was achievable and the prospects were high," said Sladjan.

"Because the company makes such an effort to follow up after it sells its product to ensure clients gain maximum benefit, there is so much to learn and that is why my first task was to undertake six weeks of intensive technical training," said Mr Jovic, an experienced IT consultant now part of our National Business Development department in Australia.

"It will be a challenge, but from experience I have seen that local representation is somewhat lacking from many providers of software to this sector of industry.

"Planit is the complete opposite. It has the right structure in place to provide post sales technical support and has gained a reputation for that, so this is one of the main reasons I made the move from a competitor to join its ranks."



We put the new into New Zealand

Interest in software from cabinet makers in New Zealand has gladly left us with little choice but to expand our personnel numbers across the Tasman.

But rather than make a rash choice and employ the first person that came along, we wanted someone with not just a high level of technical knowledge on manufacturing software but also someone with the right temperament and personality to make our customers comfortable with each service call.

So, we are happy to announce that Terry Hay is covering the New Zealand market from his base north of Auckland.

With all the commercial activity in New Zealand, Terry has hit the ground running as only an experienced integrator can.

He has just undergone intensive training from our head office in which has seen him complete various turnkey installations in Australia and New Zealand as well as standard product training classes and manning of the technical support desk at the company's office in Sydney.

He is an important asset to the organisation as apart from his technical ability, Terry has strong capability in building relationships, supporting customers and positioning the clients to expect a long term partnership arrangement.

He spent 27 years in the Royal New Zealand Air Force working in various units and at various levels. During this time he was involved in some large software implementation projects where he experienced and managed the transition of those units within the Air Force as they moved from manual to automated systems.

In the middle of 2003, Terry moved into the construction industry; managing a building and joinery company in Kumeu. In this position, one of his major goals was to use his experience from the Air Force and research new automated systems for design and manufacturing kitchens.

It was here that his experience with Cabinet Vision began and this knowledge was integrated with his valuable understanding of CNC (computer numerically controlled) machinery.

While implementing the improved system, Terry gained tremendous knowledge and experience on the difficulties and questions that company owners and managers normally face during the decision-making and implementation process.

With people like Terry Hay on board, New Zealand companies – just like their Australian counterparts – can be confident that they will be well supported once they purchase their software.

We welcome Terry on board!!

Planit would like to congratulate Nicole & Alex



On the 4th November 2006, Nicole Sauvan who works in our Admin/Accounts for Planit became Mrs Nicole Thompson.

Nicole and her partner Alex got married in Wollongong Botanic Gardens with the reception at the Novotel Motel in Wollongong.

The wedding day was a little rainy but it just made the gardens look even better.

Nicole and Alex honeymooned in Fiji.

Planit would like to congratulate Nicole & Alex and wish them all the best for their future together.

E Newsletter



E Newsletter



Windows Vista



In the first week of March, Microsoft launched its new operating system, Windows Vista.

All new Laptop's and PC's now come standard with Windows Vista as the operating system, not Windows XP.

There are 5 Editions of Windows Vista,

Home Basic Home Premium Ultimate Business** Enterprise**
(* ** Special Note, see below)

Planit worldwide has been testing each of its products on a Beta release of Windows Vista for the last few months, in preparation for this event. One of the major changes is the importance placed on security and user rights. Whilst these do have their benefits in the Windows environment it makes it extremely difficult installing and using additional software without detailed knowledge of Vista. If you are considering using Vista we suggest you fully understand how these new security features will affect you.

For those taking the big step it should be noted Planit products are only supported on the Ultimate** and Business** Editions of Windows Vista.

A new Minimum Hardware Specification sheet has been produced in line with the release of Windows Vista. For more information contact your local sales representative or our office.

Our Planit office in Sydney has also purchased a Business Edition of Windows Vista for the Tech Support department and is conducting its own trials.

Outlined below, is the status of each product in regards to compatibility and any technical support notes.

Cabinet Vision,

Version 4, Build 323 onwards are verified and confirmed as running and fully supported.

Version 3.5 and prior have not been tested and therefore are not supported on Windows Vista.

Cabnetware,

Version 8, Build 663 onwards are verified and confirmed as running and fully supported.

Version 7 and prior have not been tested and therefore are not supported on Windows Vista.

NC Center,

Version 2, Build 278 onwards are verified and confirmed as running and fully supported.

Version 1.2 has not been tested and therefore is not supported on Windows Vista.

Downloads of all new builds for the above three products can now be found on our Planit Forum accessible by Evergreen customers.

Network Installations for Cabinet Vision and Cabnetware.

Testing is still being conducted on Network installations. Customers attempting Installations on Network Versions of Vista are encountering Firewall and user rights issues due to the large changes in security and user rights settings thus making installations extremely tedious.

Cabinet Builder,

Is verified and confirmed as running but testing is still continuing, therefore it is not currently supported. We hope to have this updated in the coming weeks.

AlphaCAM,

Version 7, build date 14 Feb 2007, is verified and confirmed as running and fully supported.

Version 6 and prior have not been tested and therefore are not supported on Windows Vista.

Fusion,

Version 14. 1. 2 is still being tested and therefore it is not fully supported at this stage. A new build will be release in the coming weeks and will be fully supported.

Tech support Notes,

E Newsletter



The main 2 issues encountered in initial reports of loading our products on Windows Vista, revolve around the key drivers not loading and Graphics card acceleration.

Key Drivers,

The latest Drivers can manually be loaded from the installation CD. These have also been uploaded to our website if you require them.

Go to, <http://www.au.planit.com/support.html>, Cabinet Vision/ Updates and select the Rainbow Sentinel Key Drivers Download.

Graphics Card Acceleration.

Since the introduction of OpenGL as the graphics driver in Cabinet Vision Version 4 and Cabnetware Version 8, users of our products have been reliant on the companies that supply the Graphics Cards found in your PC's, to update there drivers to support OpenGL.

In conjunction with this, the 2 main companies that supply these Graphics Cards, ATI and Nvidia are expected to release their new updated drivers for Windows Vista shortly, so our advice is for customers to monitor the websites associated with the graphics cards in your PC's. An alternative work around in Windows XP was to lower the Graphic/ Hardware acceleration from the Display Properties/ Settings/ Advanced/ Trouble shoot and moving the acceleration down. This is not accessible in some Editions of Vista for various reasons, mainly revolving around Administrator rights.

If you are considering upgrading to Windows Vista in the short term we suggest an element of caution due to the new nature of Vista and the knowledge currently being gained by all.

If you have any further questions please contact your local sales representative or our office.

John Whinnen

Services Manager.



E Newsletter



Insurance Cover for Security Keys

Your Software Security keys must be insured for the full replacement value of your software to avoid experiencing severe financial loss in the event of one of them going missing, stolen or destroyed.

Our supplier's policies are hard and fast and NO LEEWAY is given in these circumstances.

There are two main types of events that affect the replacement of your key.

- 1) It is physically damaged or stops working. (you have something that you can return)
- 2) It is lost or stolen.

If your key is damaged and you still have it, then it will be replaced and the current charge is a "reburn fee" of \$550 + GST.

If it is stolen or lost then the cost of your replacement keys are as follows:

Cabinet Vision and CabnetWare.

- 1) The original Master Key – 100% of the total cost of all the options (Could be as much as \$70,000).
- 2) An Additional Key – 100% of the cost of an additional system.

Note: With the supply of a police report you are entitled to a 50% reduction on the cost of the Master Key Only.

AlphaCAM and Radan

At the "Next Key" Price (irregardless which key went missing). If you have one key, then the next key is 20% discount. If you have 2 keys, then the next key is 30% discount and so on until where you have 5 or more keys and the discount is 50%.

Plant Fusion

No Discounts. 100% of Master Key Price.

Damaged keys (including fire, flood, squashed) must be returned before claims can be accepted.

E Newsletter



E Newsletter



Support Options For Customers

Planit are pleased to introduce a new innovative support system for our valued customers. In line with Planit's commitment to building long term relationships with our customer and so we can benefit from each other's success the following support levels are offered to you.

As the market leader in Design and Manufacturing software we believe that in technical support, training and after sales service we are at the fore front of customer support.

Please contact your local representative, who will be happy to furnish you with any extra information you require.

Priority Annual Maintenance Subscription

Priority queuing of tech support calls. Priority queuing is defined as talking to the first available Customer Support Technician without having to wait in the call queue for a return telephone call

One on-site, 2 working day emergency visit (Monday-Friday), within 48 hours of call (All travel expenses are an extra charge)

ESupport (Australia)

Remote Diagnostic Service (broadband internet access required)

One version update and unlimited maintenance builds

Back up service of customer's data / monthly / offsite storage

Free replacement disks for current version **\$4,500 + GST per annum**

Premium Annual Maintenance Subscription

Tech support in order of call

ESupport (Australia)

Remote Diagnostic Service (broadband internet access required)

One version update and unlimited maintenance builds

Back up service of customer's data / monthly / customer storage

Free replacement disks for current version **\$1750 + GST per annum**

Basic Annual Maintenance Subscription

Tech support in order of call

ESupport (Australia)

Free replacement disks for current version **\$400 + GST per annum**

Computer Hardware – Planit Products

Computer Buying Tips.

- o The cost of your computer hardware is small compared to the cost of the software you will be running on it or the aggravation of waiting for the computer to catch up with you.
- o Don't try and save money on your hardware – you will regret it later.
- o Purchase the newest, fastest computer you can afford.
- o Try to avoid buying packaged computers from discount retailers that come with a lot of features to help you surf the internet, play computer games or other recreational computer activities.
- o If you are unfamiliar with computer configuration, ask for an industry standard commercial quality computer to use in your business. Tell your computer supplier you are going to be using the computer for CAD based applications so that he can make appropriate recommendations.

Planit products are 32-bit Microsoft Windows applications and were written for the Intel Pentium family of processors. Use of other than genuine Intel Pentium processors may result in the haphazard performance of Planit products and in some cases it may not work at all. Intel Celeron CPU's generally run slower than non-Celeron CPU's as they have no internal cache.

These are the MINIMUM Computer Specifications that we recommend and Support:

Operating System	Windows 2000 Windows XP Professional Edition Only Windows Vista Business and Ultimate Editions Only
Processor – Desktops Processor – Notebooks	Intel Pentium IV 3GHz Intel® Centrino™ Mobile Technology Processor (1.7 GHz)
RAM	1GB DDR Ram
Hard Disk Drive	80GB
Graphics & Video Card	1024 x 768 Capable of supporting OpenGL as this is the display echnology used in Planit products.

NOTE:

The above specifications are inline with the Microsoft Windows Vista website <http://www.microsoft.com/windows/products/windowsvista/editions/systemrequirements.mspx>

Media	CD/DVD (Burner)
Speakers	The Video Training CD's have sound.
Printer of printing labels. Printer	Factory Drawings - Black and White A4 Laser Printer capable Customer Drawings - Any windows compatible colour printer – you get what you pay for.
Monitor – Desktops Monitor – Notebook	Minimum 17” LCD Flat screen or tube (The bigger the better) Minimum of 15”. This is where most of the money is for notebooks. Buy one as clear and as big as the budget can stretch.
Internet Connection	This is now considered essential. Your Planit product operators must have internet access to send and receive emails to Planit for support issues and they need to be able to download updates and program fixes as required. We offer on-line support whereby we can take control of your computer remotely and assist with training and support issues.
Other Software	Microsoft Office (Word, Excel, Outlook). Up to date and current Virus Protection Software.
Data Backups	Some form of reliable backup system. (External Hard Drive, Streaming Tapes).

E Newsletter



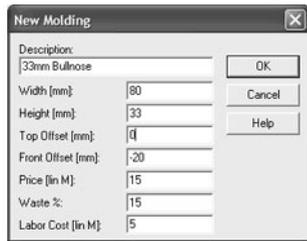
E Newsletter



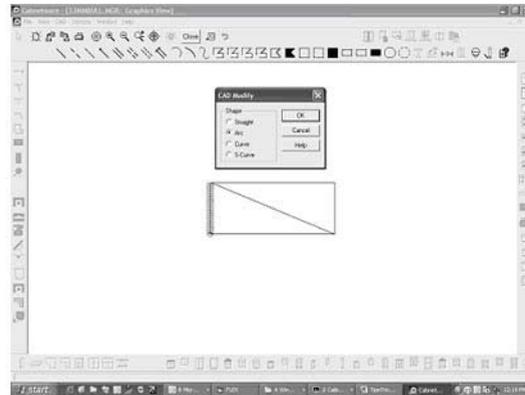
Cabnetware Tips & Tricks

How to create a new capping mould

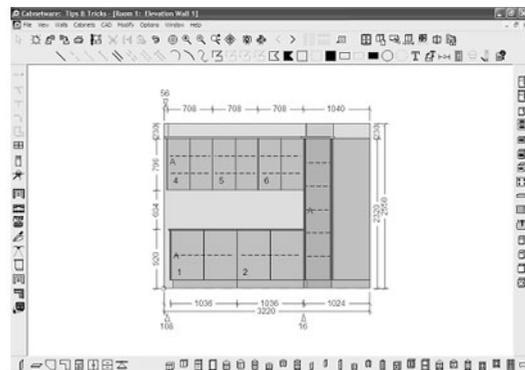
Go to File – Setup – User Graphics, click on molding then select 'NEW'. Give the molding a description, size etc.



After setting the correct values click 'OK'. This will take you into another screen to create a section view of the molding, using a Solid Polyline (the only Cad tool available) with end point snap selected draw a rectangle around the dashed outline, after drawing all 4 edges right click on the mouse and select 'End Polyline'. Then simply click on the left edge, the right click and select Modify shape, select 'Arc' and click 'OK'.

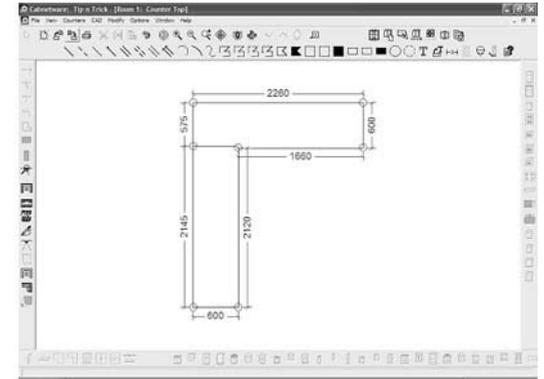


Then to apply this to your job simple (with a job opened) go to 'View – User Graphics – Upper Room' click on '33mm Bullnose' This will apply the bullnose capping to all you Overhead and Pantry Cabinets.



How to add a Mason Miter to a Counter Top:

Select the Counter Top view from either the View tool bar or the Menu. Click on the corner where you wish to add the mason miter and then right click and select 'Add Joint (Mason Miter)'. Then click on the back edge of the Counter Top where the joint will end (approximately) then you will be asked to Enter the distance you want for the length of the angled section of the miter then click 'OK'.



All Software

When running extended desktops or a second monitor, make sure that you bring your program back on to the main monitor before you close the program because the software remembers the last location. If you start up without the extra monitor or extended desktop you will not be able to access your program.

E Newsletter

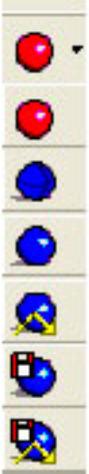


E Newsletter



Cabinetvision Tips & Tricks

Cabinetvision - Photovision



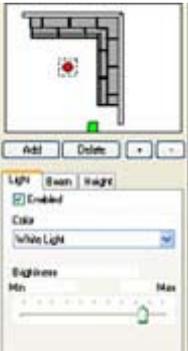
If you have photovision enabled in Solid 4 you might find the following tips helpful.

The red balls are the cartoon view.

The blue balls without the yellow arrow are render view without reflections.

The blue ball with the yellow arrow is the render view with ray trace reflections.

The blue ball with the disks enable you to save rendered bitmaps that you can email to your client. You can also create a .mov file of the 3d (movie file)

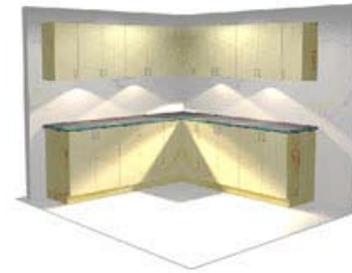


To set up lighting in a job, you must click on the lights button when you are in 3d. Click on the light that is already there and place it in the middle of the room. Make sure it is white light and the brightness is towards maximum. For beam make sure the light type is spot and the angle is 180 degrees and the beam softness is more towards sharp. The beam will automatically come in at ceiling height.

To set up spot lights go to floor plan and right click somewhere on your page and go to add light. Say ok to the properties and place the light where you want it. Go to elevation and make sure its at the correct height.



If you right click while you are in 3d view you will get some Properties for Photovision. You can change the shadow Quality and wood grain colour, and in ray trace you can tell it To reflect certain things such as the cabinets or floor.

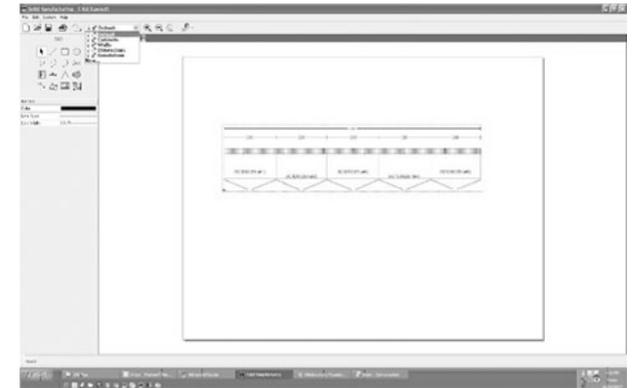


CABINETVISION TIPS & TRICKS

Always run 'Update Version' from the program menu AFTER you have copied another database in to Cabinet Vision, even if it is your current database. This process cleans up your database and ensures that it is fully compatible with your Version and Build of the software.

CABINETVISION TIPS & TRICKS

When placing drawings on the drawing page you can select CAD and edit the drawings however you like. Did you know that you can also turn off layers by selecting the layer button at the top of the screen. It is a drop down menu box that says 'Default' and when selected you can turn off and lock layers you your hearts content.



All Software

When running extended desktops or a second monitor, make sure that you bring your program back on to the main monitor before you close the program because the software remembers the last location. If you start up without the extra monitor or extended desktop you will not be able to access your program.

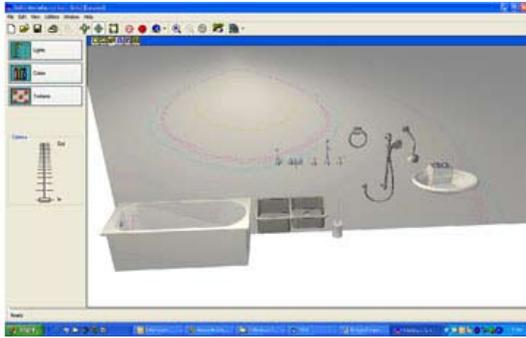
E Newsletter



E Newsletter



Plumbing Catalogue



Are you doing more bathrooms and require some extra bathroom graphics to bring your designs to life?

Click on the link below and for customers in Support a FREE Plumbing catalogue will be sent out.

For customers out of support, either renew your support today for \$ 400 + GST per year or pay \$ 25 + GST for your copy of the Plumbing catalogue.

sales@au.planit.com

*customers not in support must pay for the catalogue before it will be shipped.

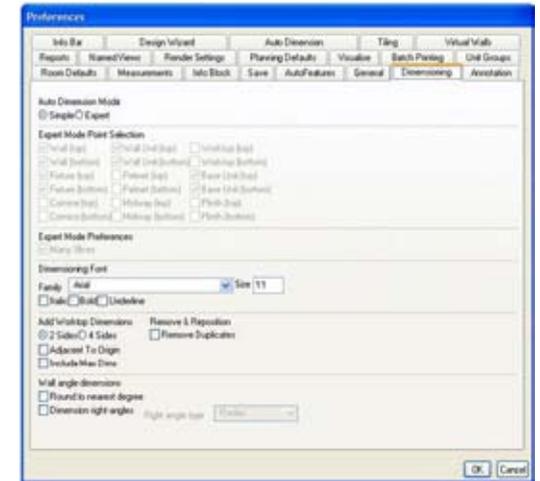
Planit Fusion Tips & Tricks

To change the height and style of your dimensions for floor plans and elevations, go to edit and preferences once you are in a job, go to the dimensions tab and there you will see where you can change it.

Do the same with annotations go to the annotations tab to change the font and size.

To turn on Autosave in preferences to the save tab.

Have you ever used Visualise? Right click with your mouse once you are in perspective view in 3d and go to visualise. This is a walk through of your room. Click your space bar once to activate the walk through with your mouse (this is very sensitive so you only need to make very small movement) if you don't want to use the mouse you can use the arrows on the screen.



All Software

When running extended desktops or a second monitor, make sure that you bring your program back on to the main monitor before you close the program because the software remembers the last location. If you start up without the extra monitor or extended desktop you will not be able to access your program.